

### **CONDENSED FINANCIAL STATEMENTS**

### **THIRD QUARTER ENDED 31 DECEMBER 2016**

Contents	<u>Page</u>
Condensed Statement of Comprehensive Income	1
Condensed Statement of Financial Position	2
Condensed Statement of Changes In Net Asset Value	3
Condensed Statement of Cash Flows	4
Notes to the Financial Statements	5 - 12

### **UNAUDITED CONDENSED STATEMENT OF COMPREHENSIVE INCOME**

	Current Year Quarter 31.12.2016 RM'000	Preceding Year Corresponding Quarter 31.12.2015 RM'000	Current Year To Date 31.12.2016 RM'000	Preceding Year To Date 31.12.2015 RM'000
Gross revenue	27,306	24,174	82,971	73,763
Property expenses	(9,107)	(9,715)	(29,193)	(29,160)
Net property income	18,199	14,459	53,778	44,603
Interest income	24	24	85	78
Other income	24	8	107	30
	18,247	14,491	53,970	44,711
Administrative expenses	10,247	14,491	33,370	44,711
Manager's fee	(1,837)	(1,503)	(5,452)	(4,535)
Trustee's fee	(87)	(84)	(261)	(252)
Valuation fee	(90)	(83)	(265)	(239)
Auditors' remuneration	(15)	(14)	(46)	`(50)
Tax agent's fee	(9)	` 1 <sup>^</sup>	(34)	(9)
Others expenses	(114)	(239)	(772)	(786)
Interest expense	(9,336)	(6,412)	(27,118)	(18,757)
	(11,488)	(8,334)	(33,945)	(24,628)
Realised net income	6,759	6,157	20,025	20,083
Unrealised gain/(loss) on revaluation of				
derivative	2,525	(1,090)	1,156	943
Unrealised gain/(loss) on financial liabilities				
measured at amortised cost	215	(21)	(201)	(49)
Profit before taxation	9,499	5,046	20,980	20,977
Taxation	-	-	-	-
Profit for the financial period	9,499	5,046	20,980	20,977
Other comprehensive income, net of tax	-	-	-	-
Total comprehensive income for the period	9,499	5,046	20,980	20,977
Total comprehensive income for the period is made up as follows:-				
- Realised	6,759	6,157	20,025	20,083
- Unrealised	2,740	(1,111)	955	894
	9,499	5,046	20,980	20,977
Basic Earnings Per Unit (EPU) (sen)				
- Realised	0.98	0.90	2.92	2.93
- Nealised - Unrealised	0.40	(0.16)	0.14	0.13
- Cincalised	1.38	0.74	3.06	3.06
	1.30	0.74	3.00	3.00

The Condensed Statement of Comprehensive Income should be read in conjuction with the audited financial statements for the financial year ended 31 March 2016 and the accompanying explanatory notes.

#### **UNAUDITED CONDENSED STATEMENT OF FINANCIAL POSITION**

	As At	As At
	31.12.2016	31.03.2016
	(Unaudited)	(Audited)
	RM'000	RM'000
	NIVI 000	KIWI 000
ASSETS		
Non-Current Assets	4 070 407	4 00= 000
Investment properties	1,670,427	1,627,800
Current Assets		
Trade receivables	3,693	2,973
Other receivables, deposits and prepayments	2,856	52,581
Deposits with financial institution	9,225	9,020
Cash and bank balances	471	35,758
	16,245	100,332
TOTAL ASSETS	1,686,672	1,728,132
LIABILITIES		
Non-Current Liabilities		
Rental deposits	12,232	16,649
Borrowings	686,193	648,516
Derivatives	1,498	3,087
	699,923	668,252
Current Liabilities		
Trade payables	773	510
Other payables and accruals	14,994	17,275
Rental deposits	12,593	12,869
Borrowings	91,072	149,000
Derivatives	1,371	938
	120,803	180,593
TOTAL LIABILITIES	820,726	848,845
NET ASSET VALUE	865,946	879,287
FINANCED BY:	_	
UNITHOLDERS' FUNDS		
Unitholders' capital	636,625	636,625
Undistributed income - Realised	6,815	21,111
Undistributed income - Unrealised	222,506	221,551
	865,946	879,287
Number of Units In Circulation (Unit) ('000)	686,402	686,402
Net Asset Value (NAV) per unit (RM)		
- Before income distribution	1.2616	1.2810
- After income distribution	1.2516	1.2503

The Condensed Statement of Financial Position should be read in conjuction with the audited financial statements for the financial year ended 31 March 2016 and the accompanying explanatory notes.

#### UNAUDITED CONDENSED STATEMENT OF CHANGES IN NET ASSET VALUE

				<u> </u>
	← Undistributed Income →			
	Unitholders' Capital	Realised Income	Unrealised Income	Unitholders' Fund
	RM'000	RM'000	RM'000	RM'000
Current Period To Date				
As At 1 April 2016	636,625	21,111	221,551	879,287
Total comprehensive income for the period	-	20,025	955	20,980
Unitholders' transactions				
Distribution to Unitholders				
- 2016 final	-	(21,073)	-	(21,073)
- 2017 Interim	-	(13,248)	-	(13,248)
As At 31 December 2016	636,625	6,815	222,506	865,946
Preceding Period To Date				
As At 1 April 2015	636,625	16,799	188,173	841,597
Total comprehensive income for the period	-	20,083	894	20,977
Unitholders' transactions				
Distribution to Unitholders				
- 2015 final	-	(16,748)	-	(16,748)
- 2016 interim	-	(13,235)	-	(13,235)
As At 31 December 2015	636,625	6,899	189,066	832,591

The Condensed Statement of Changes in Net Asset Value should be read in conjuction with the audited financial statements for the financial year ended 31 March 2016 and the accompanying explanatory notes.

### **UNAUDITED CONDENSED STATEMENT OF CASH FLOWS**

	Current Period To Date 31.12.2016 RM'000	Preceding Period To Date 31.12.2015 RM'000
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation	20,980	20,977
Adjustment for :-		
Interest income from placement with financial institution	(85)	(78)
Interest expense	27,118	18,757
(Reversal)/provision of impairment loss on trade receivables Unrealised loss on financial liabilities measured at	(102)	77
amortised cost	201	49
Unrealised gain on revaluation of derivatives	(1,156)	(943)
Operating profit before working capital changes	46,956	38,839
Changes in working capital		
Decrease/ (Increase) in receivables	49,106	(23,520)
Decrease in payables	(1,870)	(367)
Decrease in rental deposits	(4,895)	(1,631)
Net cash generated from operating activities	89,297	13,321
CASH FLOW FROM INVESTING ACTIVITIES		
Enhancement of investment properties	(42,627)	(21,955)
Interest income	85	78
Net cash used in investing activities	(42,542)	(21,877)
CASH FLOW FROM FINANCING ACTIVITIES		
Interest paid	(27,265)	(18,560)
Distributions paid to Unitholders	(34,321)	(29,983)
(Repayment)/Drawdown of borrowings (net)	(20,251)	56,111
Net cash (used in)/generated from financing activities	(81,837)	7,568
	4	(2.2.2)
Net decrease in cash and cash equivalents	(35,082)	(988)
Cash and cash equivalents at the beginning of period	44,778	4,703
Cash and cash equivalents at the end of period	9,696	3,715
Cash and cash equivalents included in the statement		
of cash flows comprise of the following:		
Cash and bank balances	471	274
Deposits with financial institution	9,225	3,441
	9,696	3,715

### NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For The Third Quarter Ended 31 December 2016

# EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD ("MFRS") 134 AND INTERNATIONAL ACCOUNTING STANDARD ("IAS") 34

#### A1. BASIS OF PREPARATION

The condensed financial statements have been prepared in accordance with the Malaysian Financial Reporting Standards ("MFRS") 134: Interim Financial Reporting issued by Malaysian Accounting Standard Board ("MASB"), IAS 34: Interim Financial Reporting, Paragraph 9.44 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities"), applicable provisions of the Second Restated Deed (the "Deed") dated 13 September 2013 and the Securities Commission's ("SC") Guidelines on Real Estate Investment Trusts.

The accounting policies and methods of computation used in the preparation of the interim financial statements are consistent with those adopted in the preparation of audited financial statements of AmFIRST Real Estate Investment Trust ("AmFIRST REIT" or the "Trust") for the financial year ended 31 March 2016 except for the adoption of the relevant new MFRSs, amendments to MFRSs and IC Interpretations that are effective for annual period beginning on or after 1 April 2016. The adoption of new MFRSs, amendment to MFRSs and IC interpretations does not have any material impact on the financial results of the Trust.

#### A2. DECLARATION OF AUDIT QUALIFICATION

The audited financial statements of the Trust for the preceding financial year ended 31 March 2016 was not qualified.

#### A3. SEASONALITY AND CYCLICALITY OF OPERATIONS

The operations of the Trust are not affected by material seasonal or cyclical fluctuation.

#### A4. UNUSUAL ITEMS

There were no material unusual items affecting the amounts reported for the quarter under review.

#### A5. CHANGES IN ESTIMATES

There were no changes in estimates that have had a material effect for the quarter under review.

## A6. ISSUANCE, CANCELLATION, REPURCHASE AND REPAYMENT OF DEBT AND EQUITY SECURITIES

There were no issuances, cancellation, repurchase, resale and repayment of debt and equity securities for the quarter under review.

## NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For The Third Quarter Ended 31 December 2016

#### A7. SEGMENTAL INFORMATION

No segmental information is prepared as the Trust's activities are predominantly in one reportable segment and its assets are located in Malaysia.

#### A8. INCOME DISTRIBUTION PAID

During the quarter under review, the Trust had on 13 December 2016, paid an interim income distribution of 1.93 sen per unit, amounting to RM13,247,551 for the six-month period from 1 April 2016 to 30 September 2016.

#### A9. SIGNIFICANT EVENT SUBSEQUENT TO THE END OF THE CURRENT QUARTER

There were no significant events subsequent to the current quarter ended 31 December 2016.

#### A10. CHANGES IN THE COMPOSITION OF THE TRUST

There were no changes in the composition of the Trust during the quarter under review, and the fund size stands at 686,401,600 units as at 31 December 2016.

#### A11. CONTINGENT LIABILITIES AND CONTINGENT ASSETS

There were no contingent liabilities or contingent assets to be disclosed.

#### A12. VALUATION OF INVESTMENT PROPERTIES

The valuations of investment properties have been brought forward from the previous audited financial statements for the year ended 31 March 2016.

#### A13. REALISED AND UNREALISED INCOME DISCLOSURE

The breakdown of undistributed income into realised and unrealised as at 31 December 2016 is summarised as below: -

	As At	As At
	31.12.2016	31.3.2016
	RM'000	RM'000
Realised Distributable undistributed income Unrealised	6,815	21,111
Cumulative net change in fair value of investment properties	223,626	223,626
Unrealised loss on revaluation of derivatives	(2,870)	(4,025)
Unrealised gain on financial liabilities measured at amortised cost	1,750	1,950
	229,321	242,662

### NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For The Third Quarter Ended 31 December 2016

## ADDITIONAL INFORMATION PURSUANT TO PARAGRAPH 9.44 OF THE MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### **B1. REVIEW OF PERFORMANCE**

The Trust recorded gross revenue and net property income of RM82.9 million and RM53.8 million respectively for the nine-month period ended 31 December 2016, an increase of 12.5% and 20.6% respectively as compared to the preceding year's corresponding period mainly due to additional revenue from the newly acquired property, Mydin HyperMall and higher occupancy in Menara AmBank.

However, the net positive contribution from Mydin HyperMall and the higher revenue from Menara AmBank have been offset by lower revenue from Prima 10, The Summit Subang USJ and Wisma AmFIRST as a result of lower occupancy as well as exclusion of AmBank Group Leadership Centre upon its divestment on 31 March 2016.

Accordingly, the overall distributable realised net income from operation for the nine-month period ended 31 December 2016 of RM20.0 million was marginally lower by 0.2% as compared to preceding year's corresponding period of RM20.1 million.

#### **B2.** CHANGES IN THE STATE OF AFFAIRS

There was no material change in the state of affairs of the Trust for the quarter under review.

### B3. MATERIAL CHANGE IN THE INCOME BEFORE TAXATION FOR THE CURRENT QUARTER AS COMPARED TO THE IMMEDIATE PRECEDING QUARTER

		Immediate
	Current	Preceding
	Quarter	Quarter
	Ended	Ended
	31.12.2016	30.9.2016
	RM'000	RM'000
Realised net income	6,759	6,695
Unrealised (loss)/income		
<ul> <li>Gain/(Loss) on financial liabilities measured at amortised cost</li> </ul>	215	(404)
- Gain/(Loss) on revaluation of derivatives	2,525	(876)
Income Before Taxation	9,499	5,415

# NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For The Third Quarter Ended 31 December 2016

#### **B4.** CHANGES IN PORTFOLIO COMPOSITION

There were no material changes in the portfolio composition of AmFIRST REIT for the quarter under review. As at 31 December 2016, the Trust's composition of investment portfolio is as follow:-

	Cost of Investment # As At 31.12.2016	Valuation As At 31.12.2016	% Valuation To Net Asset Value As At
	RM'000	RM'000	31.12.2016 %
Bangunan AmBank Group Menara AmBank Menara AmFIRST Wisma AmFIRST The Summit Subang USJ Prima 9 Prima 10 Kompleks Tun Sri Lanang Mydin HyperMall	193,189 260,107 64,723 94,626 356,567 73,224 62,299 87,941 254,124 1,450,165	259,344 322,210 73,308 114,220 381,772 74,500 68,470 101,587 275,016 1,670,427	29.9% 37.2% 8.5% 13.2% 44.1% 8.6% 7.9% 11.7% 31.8%

<sup>#</sup> Cost of investment comprised purchase consideration paid, incidental cost of acquisition and capital expenditure incurred since acquisition.

#### **B5.** CHANGES IN NET ASSET VALUE AND UNIT PRICE

	As at 31.12.2016 RM'000	As at 31.3.2016 RM'000
Net Asset Value ("NAV")	865,946	879,287
NAV Per Unit (RM) - Before income distribution - After income distribution	1.2616 1.2516	1.2810 1.2503
Closing Unit Price Per Unit (RM)	0.775	0.750

The NAV per Unit after income distribution is calculated after taking into consideration the income distribution of approximately 100% of the realised distributable income at the end of the reporting period.

#### **B6. UTILISATION OF PROCEEDS RAISED FROM ANY ISSUANCE OF NEW UNITS**

There was no issuance of new units for the quarter under review.

### NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For The Third Quarter Ended 31 December 2016

#### **B7. CHANGES IN MATERIAL LITIGATION**

There was no material litigation as at the date of this report.

#### **B8. CIRCUMSTANCES AFFECTING INTEREST OF UNITHOLDERS**

There were no unusual circumstances which materially affect the interest of the unitholders for the quarter under review.

#### **B9. REVIEW OF COMMERCIAL PROPERTY MARKET**

The prevailing slowdown of the global and local economies continues to negatively impact the overall office and retail markets. The reduced demand and increased incoming supply continue to exert downward pressure on rental and occupancy rates.

Mindful of the tight market conditions, the Manager continues to step up its effort and proactively explore appropriate leasing and marketing strategies to improve the occupancy while focusing on enhancing service level to improve the marketability of the buildings in attracting new tenants and retaining the existing tenants.

#### **B10. PROSPECTS**

The recently acquired Mydin HyperMall will provide a full year's contribution to the Trust's performance in the current financial year.

The refurbishment exercise to The Summit Retail Podium has been completed and we have managed to secure the tenancy of a major international tenant taking up substantial retail space. This tenant has commenced its business in December 2016. Since then, we have observed an increase in footfall into the mall and more positive responses to leasing initiatives undertaken by the management team.

The Manager will continue to strengthen the operation initiatives and step up leasing effort to ensure the properties under the Trust's portfolio deliver improved performance.

Barring any unforeseen circumstances, the Manager expects the Trust to deliver a moderate performance for the financial year ending 31 March 2017.

#### **B11. MAJOR MAINTENANCE COSTS AND CAPITAL EXPENDITURE**

During the quarter ended 31 December 2016, a total of approximately RM31.9 million has been incurred or capitalized for upgrading and enhancement of the investment properties where the bulk of the amount was on The Summit Subang USJ and Menara AmBank.

#### **B12. SOFT COMMISSION**

During the quarter ended 31 December 2016, the Manager did not receive any soft commission from its broker or dealer by virtue of transaction conducted by the Trust.

## NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For The Third Quarter Ended 31 December 2016

#### **B13. REVENUE RECOGNITION**

Revenue is recognised to the extent that it is probable that the economic benefit will flow to the Trust and the revenue can be reliably measured. Rental income arising from operating leases on investment properties is accounted for on straight-line basis over the lease term.

#### **B14. STATUS OF CORPORATE PROPOSALS**

There were no corporate proposals previously announced but not completed as at the date of this report.

#### **B15. MANAGER'S FEE**

Pursuant to the Deed constituting AmFIRST REIT, the Manager's fee consist of a base fee up to 0.50% per annum of the total asset value of the Trust (excluding any taxes payable) and a performance fee of 3.0% per annum of net property income (excluding any taxes payable), accruing monthly but before deduction of property management fee.

For the current quarter ended 31 December 2016, the Manager's fee consists of a base fee of 0.30% per annum and performance fee of 3.0% per annum.

#### **B16. TRUSTEE'S FEE**

Pursuant to the Deed constituting AmFIRST REIT, the Trustee is entitled to receive a fee up to 0.10% per annum of the net asset value of the Trust.

For the current quarter ended 31 December 2016, the Trustee's fee is calculated based on 0.03% per annum of the net asset value.

#### **B17. UNITS HELD BY RELATED PARTIES**

As at 31 December 2016, the Manager did not hold any units in AmFIRST REIT. However, the parties related to the Manager who holds units in AmFIRST REIT are as follows:

		Number of Unit 000	Market Value RM'000
(a)	Unitholdings of individual/companies related to the M	anager	
	AmBank (M) Berhad	183,489	142,204
	Yayasan Azman Hashim	41,779	32,379
	Jadeline Capital Sdn Bhd	36,168	28,030
	AmMetLife Insurance Berhad on behalf of Life Fund	11,200	8,680
	Azman bin Hashim	849	658
(b)	Deputy Chief Executive Officer of the Manager - Zuhairy bin Md Isa 1	7	5

<sup>1.</sup> Direct interest held through nominees account registered in the name of Malacca Equity Nominees (Tempatan) Sdn Bhd.

The market value is determined by multiplying the number of units with the closing unit price of RM0.775 per unit as at 31 December 2016.

# NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For The Third Quarter Ended 31 December 2016

#### **B18. TAXATION**

Pursuant to Section 61A of the Income Tax Act, 1967, where in the basis period for a year of assessment, 90% or more of the total income of the Trust is distributed to unit holders, the total income of the Trust for that year of assessment shall be exempted from tax.

There will be no tax payable for the Trust as the Trust intends to distribute at least 90% of the total income to unit holders for the financial year ending 31 March 2017.

Reconciliation between the applicable income tax expense and the effective income tax expense of the Trust is as follows:-

	Current Year 31.12.2016 RM'000	Preceding Corresponding Year 31.12.2015 RM'000
Current tax expense	-	-
Reconciliation of effective tax expense Income before taxation	20,980	20,977
Income tax using Malaysian tax rate of 24% (2015: 25%) Effects of non-deductible expenses Effects of income exempted from tax	5,035 402 (5,437)	5,244 164 (5,408)
Tax expense	-	-

#### **B19. DERIVATIVE**

		Fair Value as at 31 December 2016	
	Asset RM'000	Liability RM'000	
Interest Rate Swap contract Non-current	_	1,498	
Current	-	1,371	

- (i) On 6<sup>th</sup> January 2015, the Trust entered into a 5-year Interest Rate Swap ("IRS") forward contract with a notional amount of RM100,000,000 to hedge the Trust's floating interest rate for fixed rate in order to mitigate the risk on fluctuating interest rate. In this IRS contract, the Trust pays a fixed rate of 4.25% per annum in exchange of the 3-month Kuala Lumpur Interbank Offered Rate (KLIBOR).
- (ii) On 18<sup>th</sup> January 2016, the Trust entered into a second 5-year Interest Rate Swap ("IRS") contract with a notional amount of RM100,000,000 to further hedge the Trust's floating interest rate exposure. In this IRS contract, the Trust pays a fixed rate of 4.09% per annum in exchange of the 3-month Kuala Lumpur Interbank Offered Rate (KLIBOR).

## NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For The Third Quarter Ended 31 December 2016

#### **B20. INCOME DISTRIBUTION**

During the current quarter under review, the Trust had on 13 December 2016, paid an interim income distribution of 1.93 sen per unit for the six-month financial period from 1 April 2016 to 30 September 2016, totaling RM13,247,551.

Pursuant to the amended Section 109D of the Income Tax Act, 1967, the following withholding tax rates will be deducted for distribution made to the following categories of unitholders:

- Resident and non-resident individuals (withholding tax at 10%)
- Resident and non-resident institution investors (withholding tax at 10%)
- Resident companies (no withholding tax, to tax at prevailing corporate tax rate)
- Non-resident corporate (withholding tax at 24%)

#### **B21. STATEMENT BY THE DIRECTORS OF THE MANAGER**

In the opinion of the Board of Directors of the Manager, this quarterly report has been prepared in accordance with MFRS 134: Interim Financial Reporting issued by Malaysian Accounting Standard Board ("MASB"), IAS 34: Interim Financial Reporting and Paragraph 9.44 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad so as to give a true and fair view of the financial position of AmFIRST REIT as at 31 December 2016 and of its financial performance and cash flows for the period ended 31 December 2016 and duly authorised for release by the Board of Directors of the Manager on 23 February 2017.